

Sales Engineer – Caramondani Plastics

Nicosia or Limassol, Cyprus

Role Description

At Caramondani Plastics, a division of the Caramondani Group, we specialize in high-quality products and technical solutions for water supply, irrigation, drainage, building and infrastructure projects across Cyprus. With decades of experience, we represent internationally recognized manufacturers and serve a diverse clientele, including contractors, public authorities, and private companies.

As we continue to expand our growing business, we are looking for highly motivated candidates to join our team. In this role, you will build strong partnerships with architects, consultant engineers, developers, and contractors—leveraging your technical expertise to deliver tailored solutions and further strengthen Caramondani Plastics' position as a trusted partner in key construction projects.

Responsibilities

- Build trusted relationships with key stakeholders in construction, architecture, and infrastructure
 - Promote our products in line with business development strategy, making us the preferred supplier for major projects
 - Negotiate and close deals
 - Manage the full sales lifecycle, from initial meeting to order execution and credit monitoring
 - Become the go-to expert for clients, understanding their needs and anticipating what's next
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Qualifications

- University degree in Mechanical Engineering
- Member of ETEK
- 3-5 years of experience in sales will be considered an advantage
- Effective negotiation skills
- A valid driver's license.
- Fluency in Greek and English, both written and oral
- Organizational and leadership skills
- Self-motivated and capable of thriving in a challenging and fast-paced environment and meeting demanding deadlines

Additional attributes

- Proven experience collaborating with architectural and design teams, with a strong understanding of how to align solutions with their project goals
 - Adept with AutoCAD or other design tools to help visualize product integration
 - Track record of managing large-scale commercial accounts and navigating complex project lifecycles with confidence
 - Hands-on professional who thrives on-site, engaging directly with projects, overcoming challenges in real time, and taking pride in seeing work brought to life
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Please send your resume at careers@caramondani.com.cy quoting the reference code **..SE2025**. We'd love to hear what drew you to this role, and how you see yourself growing with us.

Equal opportunity employment

At Caramondani Group, we value people for who they are, not just for what they do. We are proud to be an equal opportunity employer. We welcome applicants of every background, identity, and perspective. We look forward hearing from you.